

The secret to success: How to prepare for CareerDay

Thursday, October 6, 2016
09:00–14:00 in Hall A2

In collaboration with



Gesellschaft für Immobilienwirtschaftliche Forschung e.V.
Society of Property Researchers, Germany



Find out more at:
www.exporeal.net/careerday/en
#EXPOREALcareerday
www.blog.exporeal.net

Building networks

19th International Trade Fair for Property and Investment

October 4–6, 2016 | Messe München



**expo
real**
CareerDay

Hall Overview

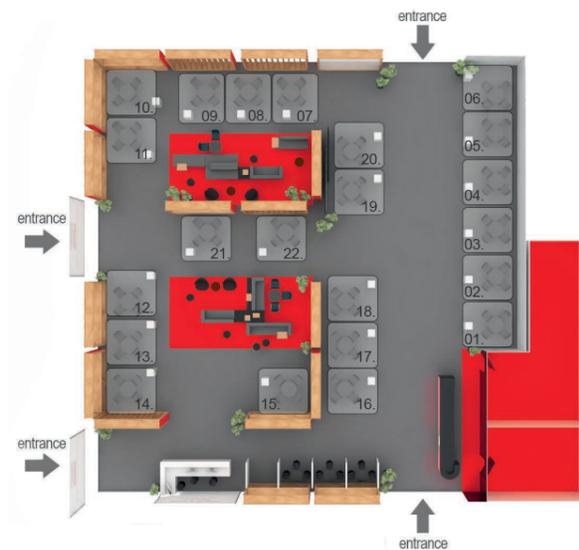


Meet & Retreat Lounge

! CareerCorners in the Meet & Retreat Lounge

CareerCorners in the Meet & Retreat Lounge

1. INDUSTRIA WOHNEN GmbH
2. PricewaterhouseCoopers AG WPG
3. KGAL GmbH & Co. KG
4. Bonava Deutschland GmbH
5. BNP Paribas Real Estate GmbH
6. Savills Immobilien Beratungs-GmbH
7. CORPUS SIREO Holding GmbH
8. Lührmann Deutschland GmbH & Co. KG
9. Greif & Contzen Immobilien GmbH
10. Drees & Sommer AG
11. APCOA Parking Holdings GmbH
12. Aigner Immobilien GmbH
13. CBRE GmbH
14. PATRIZIA Immobilien AG
15. ARCADIS SSC Europe BV
16. Engel & Völkers Commercial GmbH
17. ESTAma Gesellschaft für Real Estate Management mbH
18. IC Immobilien Holding AG
19. Ernst & Young GmbH Wirtschaftsprüfung
20. HEICO Property Partners GmbH
21. COMFORT Holding GmbH
22. Jones Lang LaSalle GmbH



Get Started: the EXPO REAL CareerDay.

Are you planning out your career? Then the EXPO REAL CareerDay is the place for you. Here, you can map out your future in the property sector.

What are the benefits for you? Personal meetings with 22 property companies, with a view to finding your new employer. A professional application document checking service in the Meet & Retreat Lounge, Stand A2.236, so you can present yourself perfectly. And a conference program that also takes a close look at careers within the property industry. For instance, institutes and industry representatives in the PLANNING & PARTNERSHIPS Forum in Hall A2 will

be presenting various professional perspectives from the property industry and highlighting some career profiles from within the sector.

We have put together this CareerDay booklet as your essential guide to future interview success. Within these pages, participating companies will provide some tips for meeting them on the day and information about what they would like you to prepare.

Keep reading for all the information you need to kick start your career at CareerDay.



INDUSTRIA WOHNEN GmbH

INDUSTRIA WOHNEN has been a successful player in the property market for more than 60 years. As a housing and property management company, we specialize in domestic and commercial investments in Germany. Our employees currently look after more than 15,000 apartments in affluent urban areas and cities. Our unique, comprehensive range of asset and property management services make us the total provider in this sector.

Who we are looking for:

We are looking for dedicated, enthusiastic new colleagues who love their work to join our motivated team.

- > Young professionals in the field of asset and property management
- > Apprentice property salespeople
- > Dual students studying the property industry

What we are looking for:

We are looking for someone who is curious, sociable, and able to think outside the box.

We look forward to reading your application!



You can find further information at:
www.industria-wohnen.de

HR contact person:
Annette Trinkl
Tel. +49 69 838398-61
annette.tinkl@industria-wohnen.de

KGAL GmbH & Co. KG

Based in Grünwald near Munich, the KGAL Group has been initiating and supervising long-term property investments since 1968. Its range of services covers the conception and management of selected funds for institutional investors, focusing on property, aviation, and infrastructure (energy) assets.

The KGAL Group manages a total investment volume of EUR 21.7 billion and employs 337 members of staff (correct as of: December 31, 2015)

Who we are looking for:

- > Graduates and (young) professionals
- > Interns and student trainees

What we are looking for:

- > Studies in the fields of economics, law, architecture or property
- > Happy to work on own initiative
- > Strong communication skills and team spirit



You can find further information at:
www.kgal.de
www.kgal.de/karriere

PricewaterhouseCoopers AG WPG

Every day, our clients are faced with new challenges, want to implement new ideas, and require advice. They expect us to provide comprehensive management services and develop practice-oriented solutions which offer them the maximum possible benefit, so we bring everything at our disposal to the fore for every client: our experience, industry knowledge, expertise, focus on quality, ability to innovate, and the resources of our network of experts that spans 157 countries.

Who we are looking for:

- > Property industry economists
- > Property industry researchers
- > Lawyers
- > (Industrial) engineers/mathematicians/physicists

What we are looking for:

- > A good degree result, relevant fields of study, practical experience
- > Extracurricular activities, consultancy skills
- > Team spirit, strong commitment and dedication, and motivation
- > Online application



You can find further information at:
www.pwc.de/karriere
personalmarketing@de.pwc.com

Bonava Deutschland GmbH

At Bonava, we are dedicated to sustainable construction and affordable housing—day in, day out. We want to build our customers homes in which they feel truly comfortable, which requires employees who are passionate about their work and enjoy tackling challenges head on. Bonava is currently the leading project developer in residential construction in Germany, employing some 800 people across eight regions nationwide.

Who we are looking for:

- > Property agents for project development
- > Civil engineers and architects specializing in building construction
- > Construction managers in the construction industry

What we are looking for:

- > Covering letter
- > Résumé
- > (Professional) certificates



You can find further information at:
www.bonava.de

Apply to:
bewerbung@bonava.de
If you have questions, call Tel. +49 3361 670-200

BNP Paribas Real Estate

BNP Paribas Real Estate is a leading German and international property service provider, offering its customers a wide range of services covering all stages of the property cycle. The company is active in 36 countries, represented by 3,800 employees in 16 of those countries, and by 3,200 employees of its partners in the remaining 20 countries. The company currently employs 700 members of staff at twelve different locations across Germany, operating in the transaction, consultancy, valuation, property management, and investment management sectors.

Who we are looking for:

We offer career opportunities at all professional levels:

- > Apprentice property salespeople
- > Dual business administration students—with a focus on property management
- > Dual industrial engineering students—with a focus on facility management
- > Student trainees in all business areas
- > Interns in all business areas
- > Trainees in investment management
- > Direct entry for juniors/professionals in all business areas

None of the above applies to you? We would be pleased to accept your speculative application, including your desired department and location.

What we are looking for:

Your application documents: When applying online, you should also include an individual covering letter, your résumé, certificates, and track record or letter of recommendation.



You are welcome to apply via our website:

www.realestate.bnpparibas.de/karriere

CORPUS SIREO Holding GmbH

CORPUS SIREO is a multi-award-winning, multidisciplinary property service provider. The company operates as an asset manager, investor, and project developer in Germany and other European countries. It acts as a co-investment partner for Pan-European property investments. An independent business unit of Swiss Life Asset Managers, CORPUS SIREO is staffed by approx. 530 employees at 11 locations in Germany and Luxembourg. Swiss Life Asset Managers has subsidiaries in Switzerland, France, and Germany, managing a property portfolio of over EUR 63 billion (correct as of June 30, 2016).

Who we are looking for:

- > People with a passion for property
- > Team players with outstanding dedication
- > People with personality and ideas, and who find satisfaction in their work

What we are looking for:

- > Application documents (covering letter, résumé, certificates) completed in full

CORPUS SIREO REAL ESTATE

You can find further information at:
www.corpussireo.com/career

Contact person:

Iris Schönbeck
(Director, Human Resources Management)

Savills Immobilien Beratungs-GmbH

The market leader in the UK, Savills was founded in London in 1855. Savills has been named as the number one employer in the property industry by the British newspaper "The Times" for nine years in a row, and its global network includes over 700 offices and partners, employing more than 30,000 people. In Germany, Savills acts as a property service provider in Berlin, Düsseldorf, Frankfurt am Main, Hamburg, Cologne, Munich, and Stuttgart.

Who we are looking for:

- > Outstanding personalities with dedication and vision
- > Education or training relating to the property industry
- > Customer-oriented team players with good communication skills

What we are looking for:

- > Covering letter
- > Résumé
- > Certificates



You can find further information at:

www.savills.de
bewerbung@savills.de

LÜHRMANN Deutschland

Since 1992, we have focused exclusively on marketing the best retail properties and locations in Germany's high-footfall, high-sales city centers and specialist markets. With exceptional knowledge of the market, an extensive network, and a comprehensive range of services, LÜHRMANN is active across Germany with locations in Berlin, Düsseldorf, Frankfurt am Main, Hamburg, Munich, and Osnabrück.

Who we are looking for:

- > Junior rental broker
- > Junior sales broker

What we are looking for:

- > Application documents completed in full
- > A background in the property industry or interest in retail properties

LÜHRMANN

You can find further information at:
www.luehrmann.de

Greif & Contzen Immobilien GmbH

Greif & Contzen are experts in property services.

Based in Cologne and Bonn, Greif & Contzen Immobilien GmbH is an owner-managed independent service provider within the property industry. We offer services in the investment, office, industrial, logistics, retail, land, residential, agricultural, and forestry sectors. The company is part of the German Property Partners network of renowned property service providers across Germany.

Who we are looking for:

- > Property consultant/broker
- > Property manager
- > Speculative applicants

What we are looking for:

- > Application documents completed in full and including a passport photograph
- > Your salary expectations and earliest possible start date



You can find further information at:
www.greif-contzen.de/karriere

Contact person within HR Management:
Ms. Carolin Dißmann
karriere@greif-contzen.de

APCOA PARKING

The APCOA PARKING Group is Europe's leading parking lot management company. The group is staffed by over 4,500 employees, manages some 1.4 million parking spaces across over 8,700 locations, and achieved a turnover of over EUR 650 million in 2015. The group boasts more than 40 years of experience, expertise from 12 European countries, and a broad portfolio of business clients.

Who we are looking for:

- > Park&Control Expansion salespeople for various cities
- > Student trainee in portfolio management

What we are looking for:

- > Excellent command of German and English (spoken and written)
- > Application documents (covering letter, résumé, certificates) completed in full
- > Self-sufficiency, self-responsibility, and commitment



You can find further information at:
www.apcoa.de
www.park-control.de
bewerbung@apcoa.de

Drees & Sommer

Drees & Sommer has been a competent partner for management and consultancy services across the entire construction and property sector for more than 45 years. With a network of 40 locations within Germany and abroad, and approximately 2,150 employees, we are always on hand to support our customers and set new standards in infrastructure consultancy, project management, property consultancy, and engineering.

Who we are looking for:

Students, graduates, and professionals from courses of study relating to property, e.g.:

- > Architecture
- > Civil engineering
- > Facility management
- > Energy and construction technology
- > Electrical and supply technology

What we are looking for:

We are looking forward to some interesting discussions with students, graduates, and professionals. If you would like to apply to work with us, we encourage you to submit your completed application forms.

DREES & SOMMER

Drees & Sommer website:
www.dreso.com

Drees & Sommer job portal:
www.jobs-dreso.com

Aigner Immobilien GmbH

Anyone wanting to buy, sell, or rent property in Munich or Frankfurt will certainly have come across Aigner Immobilien GmbH. Over the past 25 years, our multi-award-winning family business has grown to become one of the best-known and most successful estate agencies in Germany. And you can be part of this strong brand too!

Who we are looking for:

- > Property broker
- > Junior broker

What we are looking for:

- > **Property broker**
In-depth property industry experience, assured and competent approach, excellent empathy and social skills, responsibility and reliability, strong motivation and high levels of dedication, team spirit, and a will to succeed.
- > **Junior broker**
Completed commercial training in the property sector, proficiency with computer systems (MS office), CRM knowledge beneficial, but not required, standard driver's license, own car not required, excellent communication skills and persuasive power, very good German skills (spoken and written); you are resilient and maintain a friendly outlook even in hectic situations, and you work independently, and reliably, in a structured, goal-oriented manner.

AIGNER IMMOBILIEN

You can find further information at:
www.aigner-immobilien.de/Jobboerse.htm

CBRE GmbH

CBRE, a Fortune 500 and S & P 500 company headquartered in Los Angeles, is the world's largest integrated service provider in the commercial property sector, in terms of sales in the 2015 financial year. With over 70,000 employees in more than 400 offices worldwide, CBRE offers services for owners, investors, and users of commercial real estate. In Germany, the company is based in Frankfurt am Main and operates at nine different locations.

Who we are looking for:

Graduates from the following fields of study:

- > Geography
- > Property management
- > The property industry
- > Law
- > Economics
- > Engineering

What we are looking for:

Informative application documents including:

- > Covering letter
- > Résumé
- > Certificates



CBRE Germany website:
www.cbre.de

Online application portal:
www.cbre.de/de_de/careers

Arcadis

Arcadis is the leading global planning and consulting firm for "natural and built assets". Working together with our customers, we achieve outstanding and sustainable results throughout the entire lifecycle of natural protection and built assets. Our 27,000 employees across 40 countries generate a turnover of EUR 3.4 billion, and some 900 Arcadis employees work at the company's 16 sites in Germany.

Who we are looking for:

- > Lifecycle management project manager
- > Technical building services project manager
- > (Senior) project manager in construction management
- > Technical due diligence manager

What we are looking for:

Candidates with self-responsibility, strong German/English communication skills, dedication, interdisciplinary and international cooperation, teamwork, consulting skills, service focus, satisfaction in their work



You can find further information at:

www.arcadis.com
www.arcadis.com/de/germany/karriere/
twitter.com/ARCADISgermany
www.linkedin.com/company/arcadis-deutschland
www.xing.com/companies/arcadisdeutschlandgmbh

PATRIZIA Immobilien AG

PATRIZIA has been providing investment management services within the property market in 15 European countries for more than 30 years. The services it provides include acquisition, management, value enhancement, and the sale of residential and commercial property via its own licensed investment platforms. As one of Europe's leading property investment organizations, the company provides services to large-scale, institutional investors as well as both national and international private investors.

Who we are looking for:

- > Property professionals and industry experts
- > New members of the PATRIZIA family with vision and imagination
- > Personalities who thrive on getting things done

What we are looking for:

- > Covering letter
- > Résumé
- > Certificates



You can find further information at:
www.patrizia.ag

Engel & Völkers Commercial GmbH

Engel & Völkers Commercial is a consultancy and mediation company operating at an international level within the commercial property sector. A strong brand, Engel & Völkers' unique and constantly growing network gives us access to a large, international client base. We operate in the residential and commercial property, office and retail space, logistics and industrial space, hotel, investment, and land and forestry segments.

Who we are looking for:

- > Residential investment consultant
- > Industrial and logistics real estate consultant
- > Senior investment consultant

What we are looking for:

- > Covering letter and résumé
- > References and certificates
- > A thirst for shared success!



You can find further information at:
www.engelvoelkers.com/commercial

ESTAma Gesellschaft für Real Estate Management mbH

Founded in 2005, ESTAma has some 140 employees and specializes in the management of commercial properties in the areas of asset, property, and leasing management and accounting. With its head office in Berlin, ESTAma deals with an investment volume of some EUR 4.4 billion, providing services to over 700 properties. Further offices are located in Frankfurt am Main, Munich, Wuppertal, Zwickau, Itzehoe, Gelsenkirchen, Langenfeld, Magdeburg, Nordhausen, and Sondershausen.

Who we are looking for:

- > Property manager
- > Center manager
- > Incidental cost accountant

What we are looking for:

- > Covering letter
- > Résumé
- > Certificates



You can find further information at:

www.estama.eu
jobs@estama.eu

EY (Ernst & Young)

EY is a market leader in auditing and tax, and transaction and management consultancy, represented by some 230,000 employees worldwide, of which about 12,000 work within the property industry, and all of whom share the same values and high quality standards. It is our goal to push things forward and make them decidedly better, for our employees, for our clients, and for the society we live in. This is reflected in our commitment to "Building a better working world" on a global scale.

Who we are looking for:

(Senior) consultant/trainee in the property sector, focusing on the following:

- > Property corporate finance
- > Hotels and hospitality
- > Claim management and risk management
- > Public/private partnership

What we are looking for:

We are looking for applicants with excellent academic results and analytical skills, who ideally already have some practical experience. We also particularly value social skills, team spirit, and flexibility.



You can find further information at:

www.de.ey.com/DE/de/Careers

IC Immobilien Gruppe

IC Immobilien Gruppe is one of the largest independent full service providers for commercial properties in Germany. We offer a comprehensive range of services in property management, asset management, project management, leasing, investment, and fund management. With 250 employees in total across seven fantastic property sites in Germany, we manage more than EUR 10 billion in assets.

Who we are looking for:

- > Commercial property manager
- > Technical property manager
- > Project manager
- > Accounts receivable/payable bookkeeper
- > Junior controller
- > Student trainees
- > Investor support administrators
- > Team/reception assistant
- > Investment team assistant

What we are looking for:

- > Enthusiastic, assertive personalities with a flair for organization
- > Excellent communication skills and a professional manner
- > Strong service skills and focus
- > A high degree of commitment and initiative
- > Excellent sense of responsibility and team spirit



You can find further information at:

www.ic-group.de/karriere/

Contact:

Katrin Beddig
Head of Personal Development and Recruitment
Hanauer Landstrasse 293
60314 Frankfurt am Main, Germany
Tel. +49 69 767258-222
katrin.beddig@ic-group.de

HEICO Group

The HEICO Group has a 50-year history, and is a specialist in the management of commercial properties in Germany's property market. Since 1999, the company and its over 90 employees at five locations across Germany have focused on property and facility management for retail, office, and logistics properties, managing over 400 properties for domestic and international clients. Moreover, HEICO Investment Management GmbH offers additional services in the field of asset and fund management.

Who we are looking for:

- > Property manager, junior or senior, for technical property
- > Property manager, junior or senior, graduates of relevant fields of study

What we are looking for:

- > Documents completed naturally in full-high levels of motivation and personal responsibility



You can find further information at:

www.heico.de

COMFORT-Gruppe

The COMFORT Group specializes in mediation for commercial buildings and retail spaces in first class inner city locations. Experts in the commercial property market, COMFORT provides its expertise to third parties in the form of consultancy, providing expert knowledge, second opinion reports, and due diligence. Headquartered in Düsseldorf, the COMFORT Group has offices in Berlin, Düsseldorf, Hamburg, Leipzig, Munich, Vienna, and Zürich.

Who we are looking for:

- > Junior investment consultant
- > Junior leasing consultant

What we are looking for:

- > Property industry-specific knowledge of acquisition/sales
- > Creative, assertive personalities with strong communication skills
- > A good command of written and spoken English



You can find further information at:
www.comfort.de

Contact:
Ms. Daniela Reimertz
c/o COMFORT Management Services GmbH
Kaistraße 8A
40221 Düsseldorf, Germany
Tel. +49 211 9550-0
reimertz@comfort.de



JLL

JLL is a service, consultancy, and investment management company operating in the property sector. Active in over 80 countries worldwide, we offer specialized services for owners, users, and investors who wish to see value growth in the property market. We employ the best and most diverse staff the industry has to offer, providing excellent development opportunities and deserved rewards.

Who we are looking for:

(Interior) architects, civil and industrial engineers, economists, IT workers, lawyers, property and asset managers with a passion for property, exceptional service focus, and a strong command of English

What we are looking for:

- > Covering letter
- > Résumé
- > References and certificates



You can find further information at:
www.jll.de/karriere
www.xing.com/companies/jllgermany
www.facebook.com/jll/

Contact:
Katharina Steffen
Specialist Recruiting & HR-Marketing
Tel. +49 69 2003-1024
katharina.steffen@eu.jll.com





Contact

Messe München GmbH
EXPO REAL
Messegelände
81823 Munich
Germany

Tel. +49 89 949-11628
Fax +49 89 949-11629

Exhibition Manager
Isabella Bayer

Tel. +49 89 949-20431
isabella.bayer@messe-muenchen.de

info@exporeal.net
www.exporeal.net

CareerDay, October 6, 2016

Thur. 09:00–14:00

Opening times EXPO REAL

Tues., Wed. 09:00–19:00

Thur. 09:00–16:00